

Addressing the Big 3: Disaster Recovery, Business Continuity & Compliance

Zerto Virtual Replication is a disaster recovery product that ensures protection and recovery of data and business applications. Zerto's CEO, Ziv Kedem, explains how Zerto is helping credit unions to protect their critical data, and even to save money in the process.

We have two great examples of how credit unions are using our breakthrough technology to keep their data safe and keep their credit unions up and running even during outages. One, HAPO Community Credit Union (HAPO), located in Southeast Washington, began to modernize their data center back in 2008 and implemented virtualization in order to quickly provision resources to meet business needs. However, to ensure the availability of their environment, they were using a solution that required costly 1 to 1 duplication of their infrastructure to a secondary location.

By switching to Zerto Virtual Replication, HAPO reduced their storage hardware by 43%, and eliminated the need to purchase additional storage for the foreseeable future, helping them reduce costs. At the same time, their replication and recovery performance were greatly improved, with recovery point objectives (RPO) of just seconds and recovery time objective (RTO) of 5 minutes. One big reason that credit unions are choose Zerto Virtual Replication is that our solution is simple, and it works! HAPO evaluated Zerto Virtual Replication and experienced an immediate positive impact within their environment. They are now able to realize real-time replication across all the applications, providing consistency to the business. They were looking for a BC/DR solution, but they got much more. With the storage reduction they realized, they will not need to purchase storage for the foreseeable future, and the testing provides peace of mind to the team.

Security Service Federal Credit Union (SSFCU), a \$7 billion assets CU with corporate headquarters located in San Antonio, is another satisfied Zerto Virtual Replication client. They were looking for a new BC/DR strategy that would protect several mission-critical applications, including Microsoft Exchange and Oracle, across multiple locations.

SSFCU chose Zerto Virtual Replication because of its ability to work with any storage hardware and its flexible management options. Following the implementation of ZVR, SSFCU is now experiencing 60 percent faster recovery as well as an improvement in reporting and notification, all while fully protecting its virtualized IT infrastructure. They needed a solution that would deliver the rapid recovery of Microsoft Exchange, SQL Server and Oracle. Zerto Virtual Replication delivers the aggressive service levels they need with the ability to failover to any point in time.

Ziv Kedem
CEO and Founder



Ziv Kedem is founder and Chief Executive Officer for Zerto. He leads the company's corporate direction and vision. Previously, he co-founded Kashya Inc., now EMC RecoverPoint, where he served as Chief Technology Officer and developed the industry's most widely used storage replication solution for disaster recovery. Prior to founding Kashya, Ziv co-founded a successful outsourcing business, which provides expertise in algorithmic optimization, security techniques and sophisticated communication technologies for leading international technology companies. Additionally, Ziv served as a research scientist in an elite research unit of the Intelligence Corps for the IDF, where he developed and applied solutions to complex problems in the fields of mathematics, algorithms and signal processing.

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